



Virtual Education Series

NJAA has a slew of virtual education seminars and new courses are added frequently! For up-to-date information regarding NJAA's virtual education seminars, please visit www.njaa.com and click on the Upcoming Classes page under the Education section.

Do You Have an Idea for a Virtual Education Course?



**WE WANT TO
HEAR FROM
YOU!**

Email education@njaa.com to submit a topic for a virtual education seminar!

NJAA's Virtual Education Series Sponsorship package provides you with the opportunity to be digitally placed face-to-face with members from around the state! Email education@njaa.com for more information!



Upcoming Virtual Seminars

THURSDAY, JUNE 4



Rommel Anacan
The Relationship Difference

Pro Tips for Virtual Leasing

11:00AM - 12:00PM

A few months ago, virtual tours were not on most people's radar, but now it is the primary way that most leasing professionals are meeting with prospective residents. As more people become comfortable with virtual selling, simply offering virtual tours will not be enough—you need to be a PRO to stand out from your competition! In this seminar you'll learn the pro tips you need to crush it in the virtual leasing game.

***Virtual Seminar Cost: NJAA Members: \$49
Non-Members: \$99**

THURSDAY, JUNE 11



Jennifer Alexander, Esq.
Griffin Alexander, P.C.

How to Handle Resident Issues During COVID-19

11:00AM - 12:00PM

With social distancing in effect, it can present many challenges and can be difficult to navigate within apartment communities. Take this virtual seminar to learn ways to best handle resident issues and concerns amid COVID-19.

***Virtual Seminar Cost: NJAA Members: \$49
Non-Members: \$99**

TUESDAY, JUNE 16



Jennifer Brumfield
Western Pest Services

The Trouble with Termites

11:00AM - 12:00PM

As the weather outside starts to get warmer, so does the potential for termite swarms and infestations. Stay ahead of the curve by taking this informative seminar on termite management. This seminar will cover: identification of termites; recognizing evidence of termite activity; conditions conducive to termite activity and basic control strategies.

***Free to NJAA Members**

THURSDAY, JUNE 25



Rommel Anacan
The Relationship Difference

What to Do When You're Over-stressed, Overwhelmed and Over it?

11:00AM - 12:00PM

Are you exhausted with everything related to COVID-19? If you're feeling over-stressed, overwhelmed, and over it, you're not alone. In this seminar you'll discover nine simple and powerful strategies that will help you manage stress so that you can continue to provide top-notch service during these challenging times.

***Virtual Seminar Cost: NJAA Members: \$49
Non-Members: \$99**